



## Michael C. Donlon

### Member

mdonlon@bsk.com  
The Avant Building - Suite 900  
200 Delaware Avenue  
Buffalo, NY 14202-2107  
(716) 416-7015  
(716) 416-7001 fax

### Profile

**Mike's practice focuses on the corporate and securities aspects of complex business transactions. His services cover a wide range of challenges and opportunities clients encounter throughout the business life cycle.**

In order to understand your objectives and address key business risks, Mike is easily accessible, continually working closely with you every step of the way.

He has extensive experience counseling management, boards of directors and various board committees on a variety of aspects of corporate and securities laws, including:

- corporate governance
- executive compensation
- equity incentive arrangements
- fiduciary duty issues
- general disclosure issues

Mike assists public companies in preparing or reviewing disclosure filings with the Securities and Exchange Commission and represents issuers in public and private securities offerings. His practice also includes structuring and negotiating mergers, acquisitions and divestitures for both public and closely held companies.

### Honors & Affiliations

- American Bar Association
- New York State Bar Association
- Note and Comment Editor, *Buffalo Law Review*

### Representative Matters

Mike has led transactions in a wide variety of industries, including advanced manufacturing, aerospace, agribusiness, real estate and insurance. Representative transactions include:

- Counsel to various publicly held real estate investment trusts in connection with
  - twenty public offerings aggregating \$890 million
  - \$62 million offer to common equity in exchange for outstanding public debt
  - various continuous equity "at the market" offerings registering in excess of \$750 million

### Education

- University at Buffalo School of Law (J.D., *magna cum laude*, 1999)
- St. Bonaventure University (B.B.A., *summa cum laude*, 1995)

### Bar/Court Admissions

- New York

### Practices

- Manufacturing
- Mergers and Acquisitions
- Business and Transactions

- Counsel to a publicly held agribusiness company in connection with
  - various acquisitions of operating companies aggregating \$215 million
  - \$68 million offering by an institutional selling shareholder
- Counsel to a publicly held advanced manufacturing company in connection with
  - \$90 million acquisition of a business with operations in North America and Europe
  - the acquisition of a public company by merger and the related registered exchange offer of common stock issued in the transaction

### Other Activities

- Board Member, Hilbert College
- Blessed Sacrament Parish Council, Member
- Olmsted Home School Association, Treasurer
- Member, National Alumni Association Board (NAAB), St. Bonaventure University
- Event Committee Member, St. Bonaventure Gaudete Medal Awards Ceremony
- Graduate, Leadership Buffalo, Class of 2013