



Jeffrey P. Gleason

Member jgleason@bsk.com The Avant Building - Suite 900 200 Delaware Avenue Buffalo, NY 14202-2107 (716) 416-7115 (716) 416-7378 fax

Profile

Jeff is a trusted advisor providing counsel to business clients seeking to navigate some of the most exciting—and some of the most difficult—times of their careers. He represents clients engaged in a wide array of businesses, including consumer products manufacturing, high-tech software development, life and biosciences, financial services and the online and casino gaming industry. Jeff is the deputy chair of Bond's mergers and acquisitions practice.

Jeff's practice includes substantial experience in advising his clients with respect to strategic acquisitions, dispositions and spin-offs; private and public securities offerings; ordinary and convertible debt instruments; software and trademark licensing; commercial leasing; employee benefit and equity plans; federal and state securities laws and regulations; state and tribal gaming regulatory regimes; private and public company corporate governance; and governmental and legislative lobbying.

Prior to joining Bond, Jeff served as assistant general counsel for one of the world's largest privately-held companies, a Buffalo-based global hospitality company, overseeing its gaming & entertainment division. Before that, Jeff was a corporate and transactional attorney in private practice in both Buffalo and Boston, Massachusetts.

Representative Matters

- Represented regional insurance agency in approximately \$220 million sale to national insurance and wealth services firm.
- Served as co-lead counsel in in approximately \$60 million sale of family-owned consumer products distribution company to international diversified distribution company.
- Represented casino operator in the negotiation of partnerships for the launch of two online sports betting platforms.
- Advised defense contractor in series of bolt-on acquisitions of U.S. and Canadian manufacturers.
- Represented second-generation food distribution company in approximately \$140 million sale to national firm.

Education

- University at Buffalo School of Law (J.D., cum laude, 2008)
- University of South Carolina (B.A., cum laude, 2004)

Bar/Court Admissions

- New York (2009)
- Massachusetts (2008)

Practices

- Business and Transactions
- Mergers and Acquisitions
- The Cannabis Industry
- Hospitality and Tourism
- Artificial Intelligence



- Served as regular outside counsel to family office with over \$500 million in assets on investment opportunities and structuring of investment entities.
- Counseled publicly-traded food and aerospace manufacturers with respect to SEC filings and reporting requirements.

Honors & Affiliations

- New York Super Lawyers, Upstate New York Rising Stars
 - o 2014-2017, Business and Corporate
 - o 2013, Corporate Governance
- Association of Corporate Counsel
- Board of Directors, University at Buffalo Law Alumni Association
- Niagara Frontier Corporate Counsel Association
- Working Parents Committee Member, Western New York Chapter of the Women's Bar Association of the State of New York

Representative Publications

 From Russia with Love: The Legal Repercussions of the Recruitment and Contracting of Foreign Hockey Players in the National Hockey League, 56 BUFF. L. REV. 599 (2008)

Representative Presentations

- Business "Summer Fun" Series Gaming and Gambling An Interview with Jeffrey Gleason, Legally Bond Podcast, July 11, 2022
- An Interview with Jeffrey Gleason, Online Sports Betting, Legally Bond Podcast, September 20, 2021

Other Activities

• Board of Directors, Aspire of Western New York Foundation